

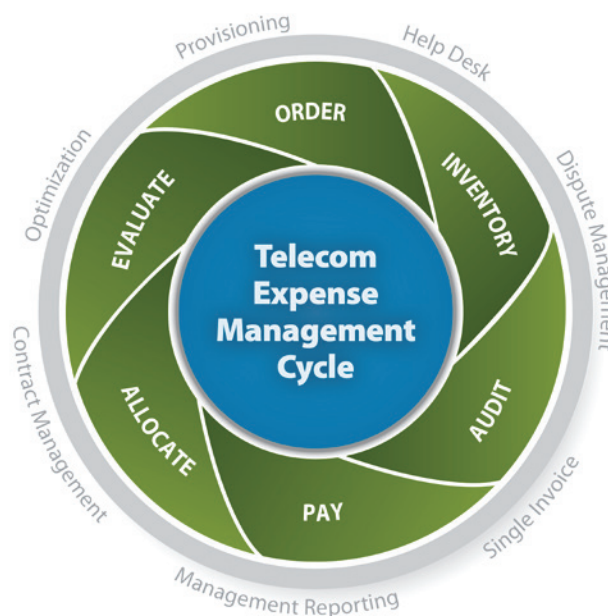
## FLEXIBLE SOURCING for YOUR BUSINESS NEEDS

### Savings Range

Invoice Auditing	10%-15%
Contract & Asset Management	15%-20%
Cost Allocation/Visibility	5%-15%
Process Improvement	50%-80% of staff time

Many enterprises pay too much for under-utilized services and resources.

It can be a daunting and time-consuming challenge to get a handle on wireless service, network contracts, telecommunication assets and services. The same goes for CRM, finance and other applications delivered "as a service" through the cloud. Growth, mergers, turnover and business changes add to the difficulty. The truth is, few enterprises have a complete understanding of their telecom spending, contracts, and cloud services.



*Telecom Expense Management services from SPS help drive down telecom costs by up to 30%, while saving up to 80% of staff time spent on these functions.*

SPS industry expertise ensures the job is done right. Your team is freed from the time-consuming task of analyzing invoices to manage costs — so they can focus instead on enhancing the business.

## HOW IT WORKS

To ensure continuity and drive value, SPS first performs a comprehensive assessment, cataloging your applications, assets, service providers and contracts currently in place, along with the integration of your ERP, finance, CRM, HR and supply-chain applications. The SPS TEM team then designs a customized process and supporting database. The next step is to convert vendor paper billing to electronic delivery, automating invoice processing to promote efficiency. Finally, the TEM team provides on-site training and user acceptance testing.

Telecom Expense Management options include:

- / **Contract Management:** Optimize your cost savings while increasing performance. SPS monitors contract commitments, tracks market rates for customer services, and identifies changes in market rates and contract terms.
- / **Network Analysis:** SPS ensures that your facilities are optimized with routine voice and data network analyses. This ensures network efficiency and identifies opportunities to consolidate, scale or discontinue selected services.
- / **Dispute Management:** When SPS identifies a vendor billing error, we pursue the refund on your behalf. SPS carrier expertise enables us to recover more dollars. Specialized functions benefit when a specialist is on the task!
- / **Provisioning / Help Desk:** SPS serves as a single point of contact, leveraging your inventory and contract information to ensure the correct services are ordered at the right price and installed on time.
- / **Invoice Payment:** SPS makes vendor payments on your behalf, ensuring that payments are applied properly. This reduces late charges, expedites dispute resolution, and provides you with a single invoice for all vendors being managed — drastically reducing effort required by your telecom and AP teams.
- / **Management Reports:** Monthly management reports keep you apprised of budgetary and actual expenses — facilitating your informed oversight of planning and decision-making.

### CLIENT PROFILE

A national, multi-site health-care provider with over \$5M in telecom spending implemented a customized TEM solution, with:

- / Internal process review and re-engineering
- / Automated telecom inventory tracking and invoice management
- / Chargeback reporting
- / Telecom contract audit and renegotiation

The result?

**Savings over  
\$1.5M / 30%**

*SPS ensures your complete satisfaction with every engagement!*

## BEGIN SAVING TODAY!

Contact SPS today at 888-777-7280 or visit [www.spscom.com](http://www.spscom.com).

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